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### **Performance Management (PM)**

**Pocket Notes** 



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#### A revision of Management Accounting (MA) topics



#### Chapter 1

#### **Cost definitions examples**

Ideal standard	<ul><li>Ideal operating conditions</li><li>Highlights cost of inefficiencies</li></ul>	Use cos
Attainable standard	<ul><li>Efficient operating conditions</li><li>Includes allowance for wastage</li></ul>	
Current standard	<ul><li>Current operating conditions</li><li>No incentive to improve efficiency</li></ul>	
Basic standard	<ul><li>Set for the long term</li><li>Highlights changes in costs</li></ul>	

## Uses of standard costing

- performance
  management
- inventory valuation
- setting selling prices
- budgeting
- management by exception

Information systems and data analytics

#### **Performance management information systems**

Information requirements at different levels.

#### STRATEGIC PLANNING

Information predominantly environmental. Information imprecise and speculative. Long-term forecasts. Main output targets and plans. Ad hoc control system. Use decision making system such as an EIS.

#### MANAGEMENT CONTROL

Information concerned with efficiency and effective use of resources in the whole organisation. May involve responsibility centres. Includes measures of productivity, budget performance, labour and capacity utilisation. Use decision making system such as a DSS.

#### **OPERATIONAL CONTROL**

Short-term control information. Very detailed. May be in terms of quantity, rates and times rather than finance. Use decision making system such as a TPS.

#### The big data pyramid

A model representing structural and functional relationships between data, information, knowledge, and wisdom:



Chapter 4



**Chapter 5** 

#### **Basic breakeven chart**







The diagram is known as the break-even chart.

#### Budgeting

#### **Feed forward control**

- Feed-forward control is defined as the 'forecasting of differences between actual and planned outcomes and the implementation of actions before the event, to avoid such differences.
- In simpler terms, feedforward control is where a problem is identified and corrective action taken, before the problem occurs.
- An example would be using a cash-flow budget to forecast a funding problem and as a result arranging a higher overdraft well in advance of the problem.



#### **Quantitative techniques**

#### **High-low**

 Used to determine a linear relationship between two variables – usually to split costs into fixed and variable elements.



- Step 1: Select the highest and lowest activity levels, and their costs.
- · Step 2: Find the variable cost/unit.

Variable cost/unit = Cost at high level activity – Cost at low level activity High level of activity – Low level of activity • Step 3: Find the fixed cost, using either the high or low activity level.

Fixed cost = Total cost at activity level – Total variable cost.

 Step 4: Use the variable and fixed cost to forecast the total cost for a specified level of activity.



You are viewing a sample

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